

# On A Mallows-type Model For (Ranked) Choices

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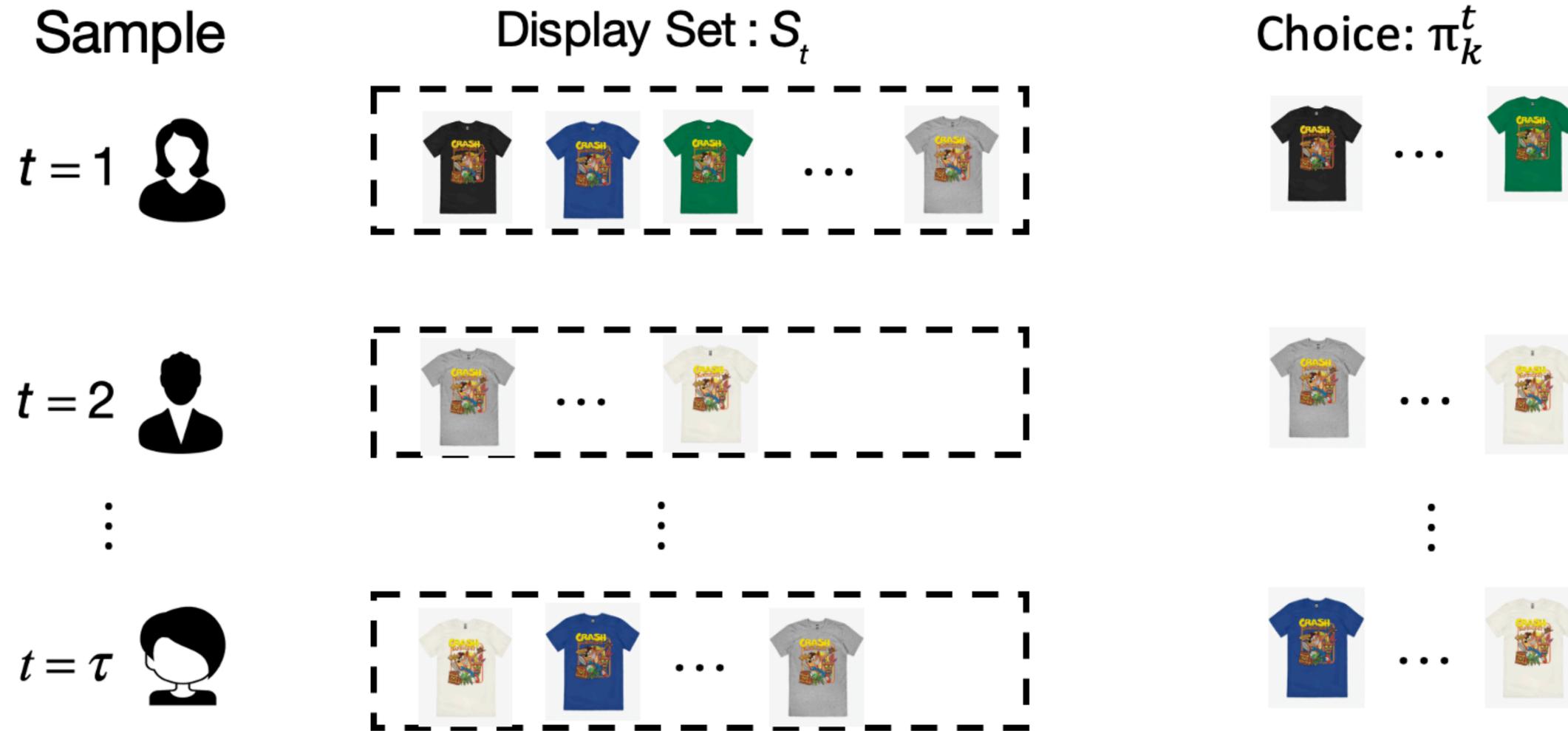
# A Motivating Example

A company designs



What's the preference over these  $n$  items?

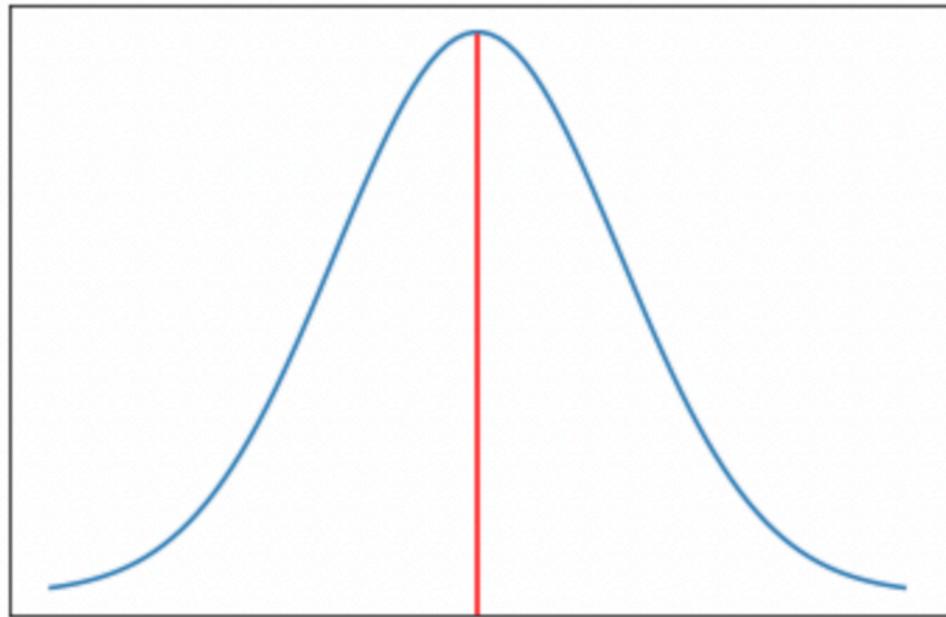
# Ask for top-k feedback



“Ranked Choices”

# What is the Mallows Model?

Probability distribution of rankings/permutations



$\pi^*$ : Central Ranking<sup>[1]</sup>

$$\lambda(\pi) = \frac{q^{d_K(\pi^*, \pi)}}{\sum_{\pi'} q^{d_K(\pi^*, \pi')}}$$

$q$ : Dispersion parameter

**Kendall's Tau Distance<sup>[1]</sup>:**

$$d_K(\pi) = \sum_{i=1}^{n-1} \sum_{j=i+1}^n I\{\pi(i) > \pi(j)\}$$

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[1] Assume  $\pi^* = e$ .

# Apply Mallows model to ranked choices?

- ▶ For [top-1 feedback](#) (choice data), Désir, Goyal, Jagabathula and Segev (Operations Research, 2021)<sup>[1]</sup> use mixture of [Mallows model](#)
  - ▶ Choice probabilities can be evaluated in  $O(n^2 \log n)$ .
  - ▶ Estimation is still hard, and they propose [Mallows Smoothing](#) to conduct estimation.
    - ▶ Numerically show [better prediction power](#) than sparse ranking-based choice model.

**Theorem** Even if **all** display sets  $S$  with  $|S| > 2$  are displayed **infinite times**, the **estimator** from the Mallows Smoothing heuristic is **not consistent**.

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[1] Désir, A., Goyal, V., Jagabathula, S., & Segev, D. (2021). Mallows-smoothed distribution over rankings approach for modeling choice. *Operations Research*, 69(4), 1206-1227.

# Main Contributions

- ▶ **We develop a novel Mallows-type model and**
  - ▶ Characterize *simple closed-form* (ranked) choice probabilities,
  - ▶ *Learn the parameters* with guaranteed *consistency* relatively *easy*,
  - ▶ Learn in a *mixture* setting by Expectation Maximization (EM) algorithm,
  - ▶ Efficiently *sample* out a *top-k* list.

# Our RMJ-based Ranking Model

► A new distance function: **Reverse Major Index (RMJ)**<sup>[1]</sup>

$$d_R(\pi) = \sum_{i=1}^{n-1} I\{\pi(i) > \pi(i+1)\} \cdot (n-i)$$

- Adjacent disagreement
- Linear decreasing weight

(4,2,1,3)		
Distance Function	RMJ	Kendall's Tau
Number of Disagreement	2 adjacent	4 pairwise
Disagreements	(4,2), (2,1)	(4,2), (4,1), (4,3), (2,1)
Weights	3,2	1,1,1,1
Distance	3+2=5	1+1+1+1=4

[1] Assume  $\pi^* = e$ .

# Simple Closed-form Choice Probability

**Theorem** Given a display set  $S = \{x_1, x_2, \dots, x_M\}$  be such that  $x_1 < x_2 < \dots < x_M$ . Then

$$\mathbb{P}(x_i | S) = \frac{q^{i-1}}{1 + q + \dots + q^{M-1}}$$

- ▶ Relative ranking within display set matters.
- ▶ Choice probabilities decay exponentially fast.

# Consistency

# Parameter Learning

▶ Given historical data  $H_T = (S_1, x_1, \dots, S_T, x_T)$

▶ MLE formulation:

$$\sum_{t=1}^T \log \left( \frac{1-q}{1-q^{|S_t|}} \right) + \log q \sum_{(i,j):i \neq j} I\{j \succ_{\pi} i\} \cdot w_{ij}$$

where

▶  $w_{ij} := \sum_{t=1}^T I\{\{i,j\} \subseteq S_t \text{ and } x_t = i\}$

▶ Intuitively, a positive  $w_{ij} - w_{ji}$  is an indication that item  $i$  should be preferred to item  $j$ .

$$\min \sum_{(i,j):i \neq j} w_{ij} x_{ji}$$

s.t.

$$x_{ij} + x_{ji} = 1 \quad \forall 1 \leq i, j \leq n$$

$$x_{ij} + x_{jr} + x_{ri} \leq 2 \quad \forall 1 \leq i, j, r \leq n$$

$$x_{ij} \in \{0,1\} \quad \forall 1 \leq i, j \leq n$$

$$x_{ij} = 1 \text{ means } i \succ_{\pi} j.$$

▶ **Integer Programming Reformulation:** Well-studied **weighted feedback arc set problem** on tournaments.

▶ Given  $\pi$  and set  $\alpha = -\log q$ , MLE is a **concave function** of  $\alpha$ .

# Ranked Choice Probability

**Theorem** Given a display set  $S$  and a  $\pi_k$  such that  $R(\pi_k) \subseteq S$ , we have

$$\mathbb{P}(\pi_k | S) = q^{d_S(\pi_k) + L_S(\pi_k)} \cdot \frac{\psi(|S| - k, q)}{\psi(|S|, q)}$$

where  $d_S(\pi_k) := \sum_{i=1}^{k-1} I\{\pi_k(i) > \pi_k(i+1)\} \cdot (|S| - i)$ ,  $L_S(\pi_k) := |\{x \in R^c(\pi_k) \cap S : x < \pi_k(k)\}|$ .

# Learning on Ranked Choices

► Given historical data  $H_T = (S_1, \pi_k^1, \dots, S_T, \pi_k^T)$ , where  $\pi_k^t = (x_1^t, \dots, x_k^t)$ .

**Theorem** The MLE for the central ranking can be obtained from the same integer program with a generalized definition of  $w_{ij}$  below

$$w_{ij} = \sum_{t=1}^T \left[ \sum_{h=1}^{k-1} (|S_t| - h) \cdot I\{x_h^t = i, x_{h+1}^t = j\} + I\{x_k^t = i\} \cdot I\{\{i, j\} \subseteq S_t \setminus \{x_1^t, \dots, x_{k-1}^t\}\} \right]$$

# Nice Properties

**Lemma 1** (*Probability distribution of top-k rankings,  $k \geq 1$* )

$$\lambda(\pi_k) = q^{d(\pi_k)+L(\pi_k)} \cdot \frac{\psi(n-k, q)}{\psi(n, q)}$$

**Lemma 2** (*Sampling of Next Position*)

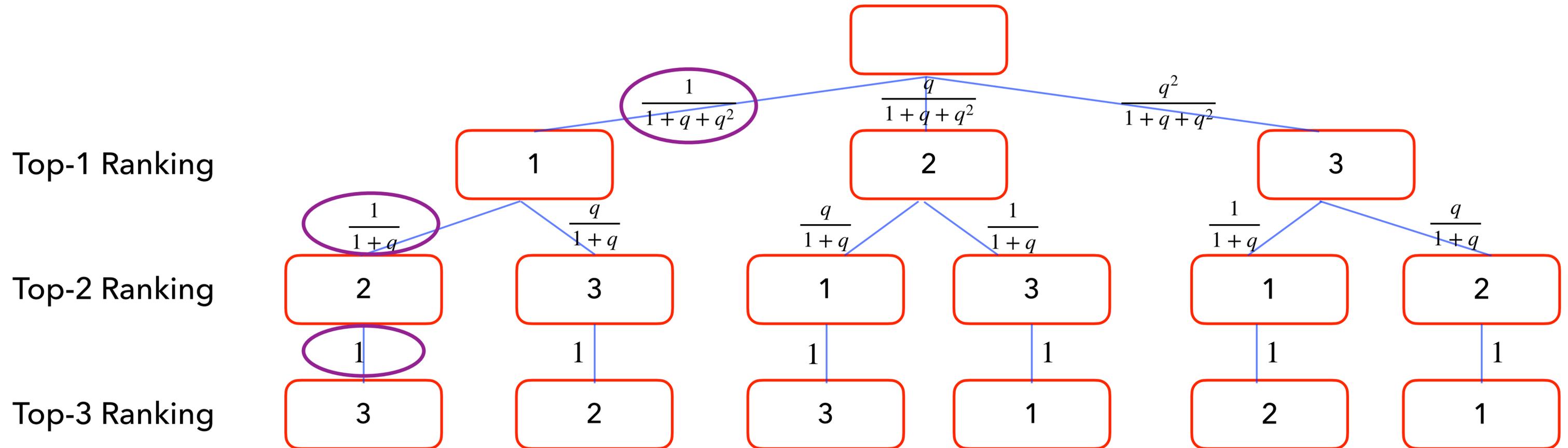
Given  $\pi_k$  such that  $\pi_k(k) = z$ , the conditional probability for the  $(k+1)$ -positioned item is

$$\mathbb{P}(\pi_{k+1} = \pi_k \oplus y \mid \pi_k) = \frac{q^{h(y|z)-1}}{1 + q + \dots + q^{n-k-1}}$$

where  $h(y \mid z) = \begin{cases} \sum_{x \in R^c(\pi_k)} \mathbb{1}\{z < x \leq y\} & \text{if } y > z \\ n - k - \sum_{x \in R^c(\pi_k)} \mathbb{1}\{y < x < z\} & \text{if } y < z \end{cases}$ .

# Efficient Sampling: $O(nk)$

► An example of 3 items, {1,2,3}.



$$\lambda((1,2,3)) = \frac{1}{1+q+q^2} \times \frac{1}{1+q} \times 1$$

# Experiments

- ▶ **Experiment 1: Prediction Accuracy**
- ▶ **Experiment 2: Robustness Check**
- ▶ **Experiment 3: Efficient Estimation**

# Public Data Sets

- ▶ Two public ranking data sets about sushi preference<sup>[1]</sup>
  - ▶ 5000 **complete rankings** over **10** kinds of sushi.
  - ▶ 5000 **top-10 rankings** over **100** kinds of sushi.



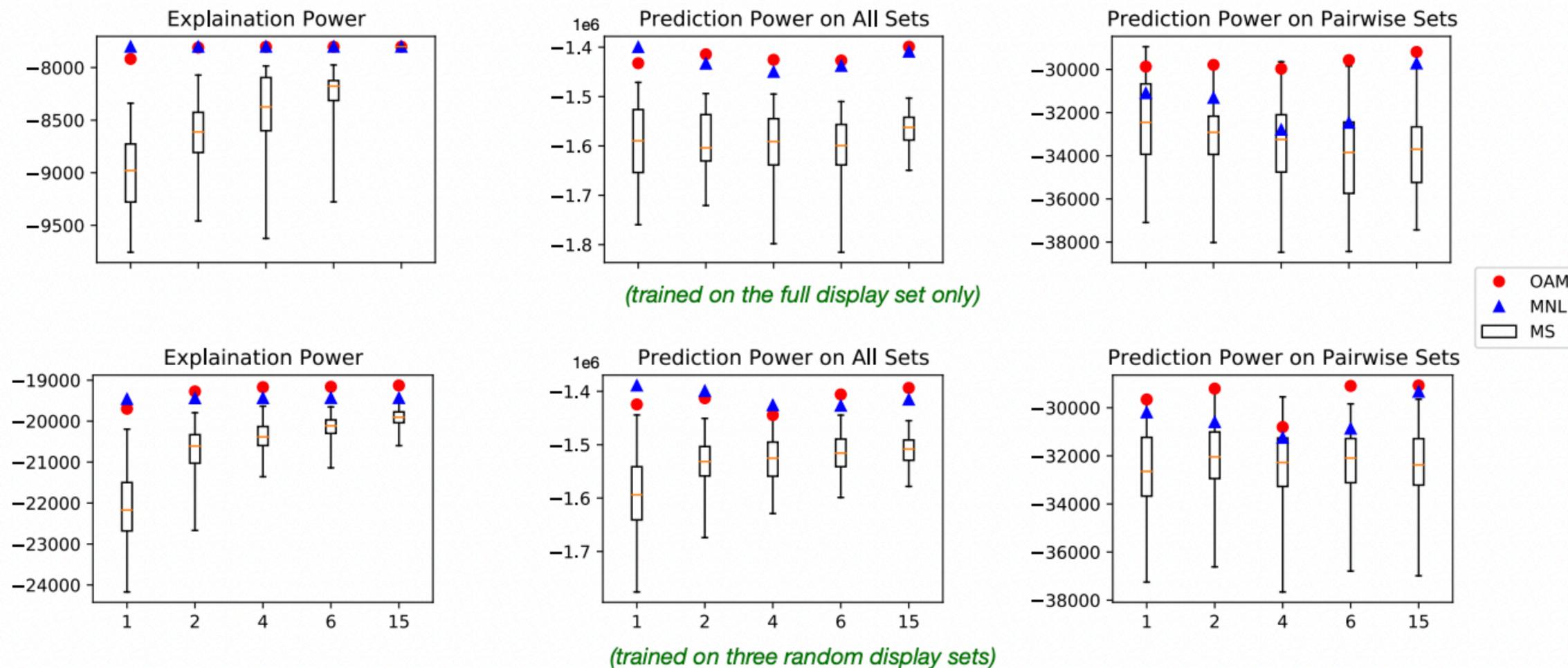
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[1] Source: Toshihiro Kamishima, Sushi Data, downloaded from [PrefLib.org](https://preflib.org)

# Experiment 1: Prediction on Top-1 Choice

- ▶ Compare with [Mallows model](#) and [Plackett-Luce model](#).
- ▶ Fit into [mixture](#) models.

Figure 1: Comparison of Explanation and Prediction Power for Top-1 choice



In each panel, the x-axis represents the number of clusters, and the y-axis represents the log-likelihood metric.

# Experiment 2: Robustness Check on Top-k Choice

- ▶ The 10 Sushi data set. We conduct estimation on [top-1](#), [top-2](#) and [top-3](#) ranked choices.
  - ▶ Compare with Borda Count<sup>1</sup> and Simple Count<sup>2</sup>
  - ▶ Discrepancy: Average pairwise Kendall' Tau distance
- ▶ **Setting 1:** Display Sets: {set with  $size \geq k$ } (**Balanced Display**)

	OAM	Borda Count	Simple Count
Top-3	(8,5,6,3,2,1,4,9,7,10)	(8,3,6,1,2,5,4,9,7,10)	(8,3,1,6,2,5,4,9,7,10)
Top-2	(8,5,6,3,2,1,4,9,7,10)	(8,3,5,6,1,2,4,9,7,10)	(8,3,6,1,5,2,4,9,7,10)
Top-1	(8,5,6,3,2,1,4,9,7,10)	(8,5,6,3,2,1,4,9,7,10)	(8,5,3,6,2,1,4,9,7,10)
Discrepancy	0	4	4

- ▶ **Setting 2:** Display Sets: {[10], {7,9,10}} (**Unbalanced Display**)

	OAM	Borda Count	Simple Count
Top-3	(8,5,3,2,6,1,4,9,7,10)	(8,3,5,6,9,2,1,7,4,10)	(9,7,10,8,3,5,6,2,1,4)
Top-2	(8,5,6,3,2,1,4,9,7,10)	(8,5,9,6,3,2,1,7,4,10)	(9,7,8,10,5,6,3,2,1,4)
Top-1	(8,5,2,6,1,3,4,9,7,10)	(8,5,9,7,2,6,1,3,4,10)	(9,7,8,5,2,6,10,1,3,4)
Discrepancy	2.67	7.33	6

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1. Borda Count: the score of an item is linear decreasing with its rank.  
 2. Simple Count: simply count the occurrences of each sushi in the top-k choice.

# Experiment 3: Efficiency When n is large

- ▶ Training data is 5000 top-10 choices out of 100 types of sushi.
- ▶ We use LP relaxation to speed up the IP.
- ▶ We bootstrap 10 times (each time drawing 10000 samples) and record the running times and optimality gaps<sup>[1]</sup>.

	Model Building Time (min)	Model Solving Time (min)	Optimality Gap
Average	21.10	4.20	1.47%
Max	21.19	4.50	1.79%

< 5min

< 2%

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[1] Feng, Y., Caldentey, R., & Ryan, C. T. (2022). Robust learning of consumer preferences. *Operations Research*, 70(2), 918-962.

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## Abstract

We consider a preference learning setting where every participant chooses an ordered list of  $k$  most preferred items among a displayed set of candidates. (The set can be different for every participant.) We identify a distance-based ranking model for the population's preferences and their (ranked) choice behavior. The ranking model resembles the Mallows model but uses a new distance function called Reverse Major Index (RMJ). We find that despite the need to sum over all permutations, the RMJ-based ranking distribution aggregates into (ranked) choice probabilities with simple closed-form expression. We develop effective methods to estimate the model parameters and showcase their generalization power using real data, especially when there is a limited variety of display sets.